



# APPLICATION FOR INSURANCE

## Contaminated Products Insurance

MARINE  
PROFESSIONAL  
MIDDLE MARKET  
ENVIRONMENTAL  
CRISIS MANAGEMENT

*innovative solutions,  
underwriting excellence*

Axon Underwriting Services, LLC  
198 West High Street  
Somerville, NJ 08876  
(908)-947-0867  
[www.axonu.com](http://www.axonu.com)

☐ **Scottsdale Insurance Company**

Home Office: One Nationwide Plaza  
Columbus, Ohio 43215  
Adm. Office: 18700 North Hayden Road  
Scottsdale, Arizona 85255

☐ **Scottsdale Surplus Lines Insurance Company**

Adm. Office: 18700 North Hayden Road  
Scottsdale, Arizona 85255

☐ **Scottsdale Indemnity Company**

Home Office: One Nationwide Plaza  
Columbus, Ohio 43215  
Adm. Office: 18700 North Hayden Road  
Scottsdale, Arizona 85255

## **CONTAMINATED PRODUCT INSURANCE APPLICATION**

### **SECTION 1—APPLICANT INFORMATION**

Applicant Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Physical Address: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Contact Title: \_\_\_\_\_

Telephone: \_\_\_\_\_ Website: \_\_\_\_\_

Year business started operation: \_\_\_\_\_

### **SECTION 2—OPERATIONS**

Description of Operations:	
Products:	
Average Profit Margin:	
Annual Advertising Budget:	
Total Number of Employees:	

### **SECTION 3—REVENUE**

<b>Revenue</b>	<b>Projected Revenue</b>	<b>Current Year</b>	<b>Previous Year</b>
Unites States:	\$	\$	\$
Canada/Mexico:	\$	\$	\$
Europe/EFTA:	\$	\$	\$
Australia/New Zealand/Japan:	\$	\$	\$
China/Far East:	\$	\$	\$
Africa:	\$	\$	\$
Central/South America:	\$	\$	\$
Total:	\$	\$	\$

### SECTION 4—PRODUCTION FACILITIES

Address	Annual Revenue	Daily Revenue	Production Lines	Largest Batch Size
	\$	\$		\$
	\$	\$		\$
	\$	\$		\$
	\$	\$		\$
	\$	\$		\$

### SECTION 5—PRODUCT INFORMATION

Top 5 Products				
Product	Annual Revenue	Largest Batch Size	Average Batch Size	Shelf Life
	\$	\$	\$	
	\$	\$	\$	
	\$	\$	\$	
	\$	\$	\$	
	\$	\$	\$	

Branding				
Product	% Applicants Brand	% Third Party Brand	% Non-Branded	% Manufactured by Co-Packer

Top Customers			
Customer:		% Sales:	
Customer:		% Sales:	
Customer:		% Sales:	
Customer:		% Sales:	
Customer:		% Sales:	
Customer:		% Sales:	

Top Suppliers			
Supplier	Product	Last Audit Date	Subrogation Rights
			<input type="checkbox"/> Yes <input type="checkbox"/> No
			<input type="checkbox"/> Yes <input type="checkbox"/> No
			<input type="checkbox"/> Yes <input type="checkbox"/> No
			<input type="checkbox"/> Yes <input type="checkbox"/> No
			<input type="checkbox"/> Yes <input type="checkbox"/> No

Product Data (Check all that apply)				
Product	Contains Allergens/GMOs	Raw Finished Product	Sold Frozen	Sold Ready to Eat
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

#### Product Type

Are any of your products sold as gluten free, dairy free or organic? \_\_\_\_\_

#### Product Labeling And Verification

Do labels include a listing of all allergens contained in the product?..... ☐ Yes ☐ No

Do labels for raw, or not ready to eat products contain detailed cooking instructions and warnings? ..... ☐ Yes ☐ No

Do labels include full nutritional information?..... ☐ Yes ☐ No

Are labels inspected? ..... ☐ Yes ☐ No

If YES, please indicate at what points and intervals in the manufacturing process: \_\_\_\_\_

Are labels checked against product specifications by QA/QC personnel prior to release for use?..... ☐ Yes ☐ No

Product Packaging (Check all that apply)				
Product	Glass	Canned	Cardboard/ Plastic/Paper	Tamper Resistant
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

#### SECTION 6—QUALITY ASSURANCE/QUALITY CONTROL

Is there a dedicated QA/QC Department? ..... ☐ Yes ☐ No

Is your company certified under a Global Food Safety Initiative scheme such as SQF, BRC? ..... ☐ Yes ☐ No

Is there Hazard Analysis and Critical Control Points (HACCP) for all products? ..... ☐ Yes ☐ No

When was your HACCP last reviewed? \_\_\_\_\_

Is HACCP training conducted? ..... ☐ Yes ☐ No

When was last HACCP training conducted? \_\_\_\_\_

Are Threat Analysis and Critical Control Points (HACCP) and Vulnerability Analysis and Critical Control Points (VACCP) included in QA/QC plans?..... ☐ Yes ☐ No

Are Standard Operating Procedures and/or Best Management Practices in place?..... ☐ Yes ☐ No

Are food safety audits conducted? (**Attach** most recent audit for each plant.) ..... ☐ Yes ☐ No

When was the most recent government inspection of your plant conducted? **Attach** most recent audit for each plant.

---

Are production lines dedicated to specific products? If NO, please **Attach** a description of the bread-down and cleaning process in place ..... ☐ Yes ☐ No

Do labels include a listing of all allergens contained in the product? ..... ☐ Yes ☐ No

Do labels meet industry standards for content including applicable warnings? ..... ☐ Yes ☐ No

Are all labels reviewed/approved by QA/QC department prior to use? ..... ☐ Yes ☐ No

Do you, or anyone acting on your behalf import any food product, raw material or other food? ..... ☐ Yes ☐ No

Are you currently in compliance with the FDA Food Safety Modernization Act? If YES, please **Attach** evidence of such compliance ..... ☐ Yes ☐ No

Are procedures in place to detect food fraud? ..... ☐ Yes ☐ No

#### SECTION 7—RISK TRANSFER

Are any of the purchases from your suppliers made pursuant to any written contract? If YES, please **Attach** the standard contract used ..... ☐ Yes ☐ No

Are any of the sales to your customers made pursuant to any written contract? If YES, please **Attach** the standard contract used ..... ☐ Yes ☐ No

Do you hold harmless any suppliers of raw materials of subcontractors? ..... ☐ Yes ☐ No

Is a written supplier/vendor approval process or program in place? If YES, please **Attach** a copy. .... ☐ Yes ☐ No

Do you have agreed specifications signed between your company and all of your suppliers for ingredients, processing aids, and food contract packaging? ..... ☐ Yes ☐ No

Are suppliers required to carry Product Recall insurance coverage in favor of your company? ..... ☐ Yes ☐ No

If YES, is your company named as an Additional Insured under such policies? ..... ☐ Yes ☐ No

Are suppliers required to carry Product Recall insurance coverage in favor of your company? ..... ☐ Yes ☐ No

If YES, is your company named as an Additional Insured under such policies? ..... ☐ Yes ☐ No

#### SECTION 8—RISK MITIGATION

Is there a Recall Plan in place? If YES, please **Attach** a copy ..... ☐ Yes ☐ No

Is there a written Crisis Management Plan in place? If YES, please **Attach** a copy ..... ☐ Yes ☐ No

Is a Batch Coding system utilized? ..... ☐ Yes ☐ No

Is there traceability of products after release to customers? ..... ☐ Yes ☐ No

How long are shipment records kept for? \_\_\_\_\_

Are customer complaints monitored? ..... ☐ Yes ☐ No

How often are mock recalls carried out? \_\_\_\_\_

Please specify when the last one occurred: \_\_\_\_\_

## SECTION 9—TAMPERING AND EXTORTION EXPOSURE

- Has your company been a target of political, radical or other extremist or special interests groups? ..... ☐ Yes ☐ No
- Does your company use or pay for animal testing of products? ..... ☐ Yes ☐ No
- Has your company experienced strikes, riots, work stoppages, or plant closings in the last five years? ..... ☐ Yes ☐ No
- Has the company been sued by, or currently in litigation with any employees in the last five years? ..... ☐ Yes ☐ No

Please **Attach** any details regarding exposure to any of the above questions in Section 9.

## SECTION 10—PREVIOUS OR ONGOING INCIDENTS

- Has your company withdrawn, recalled, or otherwise removed from the stream of commerce, or destroyed/disposed any products in the last ten (10) years? ..... ☐ Yes ☐ No
- Has your company been responsible for costs incurred by third parties for any withdrawal or recall of any products in the last ten (10) years? ..... ☐ Yes ☐ No
- Has your company been subject to a product tampering or product extortion during the last ten (10) years? ☐ Yes ☐ No
- Have any of your premises been subject to recommendations or complaints made by any regulatory body or third-party auditor in the last five years? ..... ☐ Yes ☐ No
- Does your company, any of its officers, directors, or risk manager have any knowledge of any current circumstance, fact, or other information which might develop or lead to a loss or claim under this insurance? ☐ Yes ☐ No

Please attach any details regarding exposures to any of the above questions in Section 10, whether ongoing or finalized.

## SECTION 11—ENDORSEMENT SPECIFIC INFORMATION

- Has your company withdrawn, recalled, or otherwise removed from the stream of commerce any products resulting from mold or fungi in the last five (5) years? ..... ☐ Yes ☐ No
- Does your company have an environmental testing program that mitigates potential mold contamination? .... ☐ Yes ☐ No
- Does your company have an environmental control program that mitigates potential mold contamination? ... ☐ Yes ☐ No
- Does your company have a regular maintenance program for all ventilation systems in the manufacturing locations? ..... ☐ Yes ☐ No
- Has your company withdrawn, recalled, or otherwise removed from the stream of commerce any products resulting from rancidity in the last five (5) years? ..... ☐ Yes ☐ No
- Has your company withdrawn, recalled, or otherwise removed from the stream of commerce any products resulting from pest infestation in the last five (5) years? ..... ☐ Yes ☐ No
- Has your company received any Notice of Detention and Hearing, and/or Notice of Refusal of Entry in the last five (5) years? ..... ☐ Yes ☐ No

## FRAUD WARNINGS

**FRAUD WARNING:** Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties. (Not applicable in AL, AR, CA, CO, DC, FL, HI, KS, KY, LA, ME, MD, MN, NE, NJ, NM, NY, OH, OK, OR, PR, RI, TN, VA, VT, or WA.)

**NOTICE TO ALABAMA APPLICANTS:** Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or who knowingly presents false information in an application for insurance is guilty of a crime and may be subject to restitution fines or confinement in prison, or any combination thereof.

**NOTICE TO CALIFORNIA APPLICANTS:** For your protection California law requires the following to appear on this form: Any person who knowingly presents false or fraudulent information to obtain or amend insurance coverage or to make a claim for the payment of a loss is guilty of a crime and may be subject to fines and confinement in state prison.

**NOTICE TO COLORADO APPLICANTS:** It is unlawful to knowingly provide false, incomplete, or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance, and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policy holder or claimant for the purpose of defrauding or attempting to defraud the policy holder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.

**WARNING TO DISTRICT OF COLUMBIA APPLICANTS:** It is a crime to provide false or misleading information to an insurer for the purpose of defrauding the insurer or any other person. Penalties include imprisonment and/or fines. In addition, an insurer may deny insurance benefits if false information materially related to a claim was provided by the applicant.

**NOTICE TO FLORIDA APPLICANTS:** Any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.

**NOTICE TO HAWAII APPLICANTS:** Whereby a person commits insurance fraud if the person intentionally or knowingly misrepresents or conceals material facts, opinion, intention or law to obtain or attempt to obtain coverage, benefits recovery or compensation.

**NOTICE TO KANSAS APPLICANTS:** Any person who, knowingly and with intent to defraud, presents, causes to be presented or prepares with knowledge or belief that it will be presented to or by an insurer, purported insurer, broker or any agent thereof, any written, electronic, electronic impulse, facsimile, magnetic, oral, or telephonic communication or statement as part of, or in support of, an application for the issuance of, or the rating of an insurance policy for personal or commercial insurance, or a claim for payment or other benefit pursuant to an insurance policy for commercial or personal insurance which such person knows to contain materially false information concerning any fact material thereto; or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

**NOTICE TO KENTUCKY APPLICANTS:** Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime.

**NOTICE TO MAINE APPLICANTS:** It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines or a denial of insurance benefits.

**NOTICE TO MARYLAND APPLICANTS:** Any person who knowingly or willfully presents a false or fraudulent claim for payment of a loss or benefit or who knowingly or willfully presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

**NOTICE TO MINNESOTA APPLICANTS:** A person who files a claim with intent to defraud or helps commit a fraud against an insurer is guilty of a crime.

**NOTICE TO NEW MEXICO APPLICANTS:** Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to civil fines and criminal penalties.

**NOTICE TO NEW JERSEY APPLICANTS:** Any person who includes any false or misleading information on an application for an insurance policy is subject to criminal and civil penalties.

**NOTICE TO OHIO APPLICANTS:** Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement is guilty of insurance fraud.

**NOTICE TO OKLAHOMA APPLICANTS:** Any person who knowingly, and with intent to injure, defraud or deceive any insurer, makes any claim for the proceeds of an insurance policy containing any false, incomplete or misleading information is guilty of a felony.

**NOTICE TO OREGON APPLICANTS:** Any person who intentionally presents a materially false statement in an application for insurance may be guilty of fraud and subject to penalties under state law.

**NOTICE TO PUERTO RICO APPLICANTS:** Any person who knowingly and with the intention of defrauding presents false information in an insurance application, or presents, helps, or causes the presentation of a fraudulent claim for the payment of a loss or any other benefit, or presents more than one claim for the same damage or loss, shall incur a felony and, upon conviction, shall be sanctioned for each violation by a fine of not less than five thousand dollars (\$5,000) and not more than ten thousand dollars (\$10,000), or a fixed term of imprisonment for three (3) years, or both penalties. Should aggravating circumstances be present, the penalty thus established may be increased to a maximum of five (5) years, if extenuating circumstances are present, it may be reduced to a minimum of two (2) years.

**FRAUD WARNING (APPLICABLE IN ARKANSAS, LOUISIANA AND RHODE ISLAND):** Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

**FRAUD WARNING (APPLICABLE IN VERMONT AND NEBRASKA):** Any person who intentionally presents a materially false statement in an application for insurance may be guilty of a criminal offense and subject to penalties under state law.

**FRAUD WARNING (APPLICABLE IN TENNESSEE, VIRGINIA AND WASHINGTON):** It is a crime to knowingly provide false, incomplete, or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines, and denial of insurance benefits.

APPLICANT'S NAME AND TITLE: \_\_\_\_\_

APPLICANT'S SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

PRODUCER'S SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

AGENT NAME: \_\_\_\_\_ AGENT LICENSE NUMBER: \_\_\_\_\_